

## Alessia Paoletto

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### Alessia is a partner in the private client team and tax team.

She is a dual qualified English solicitor and Italian lawyer (avvocato). She advises on a range of wealth planning matters affecting high net worth individuals, entrepreneurs and their families, in respect of their international estate planning, trust and tax matters, as well as on cross-border inheritance disputes with an emphasis on the complex interaction between the English conflict of laws system and the Continental rules.

One of the main focus of her practice is international and multijurisdictional estate planning, where she has developed particular strength in the analysis of the conflict of laws systems of various countries, the EU Succession Regulation and the EU Matrimonial Property Regulation, their impact in a UK cross-border context, and their scope as a planning tool for mobile and international individuals and families. Her dual qualification means that she is able to consider each case from both a civil law and common law viewpoint whilst always maintaining a practical approach.

Alessia also advises executors, trustees and beneficiaries in complex international probate and trust matters, often managing multijurisdictional cases and teams, and in stress-testing their structures from a Continental viewpoint.

Her client base primarily consists of high net worth individuals, international families with wealth across different countries, entrepreneurs, and city professionals, as well as foreign trustees and family offices. Her wider wealth planning practice includes assisting non-UK resident clients with pre-immigration tax planning, ongoing UK tax and remittance planning, as well pre-deemed domicile planning for long term UK residents and exit strategies.

Alessia also advises individuals moving to Italy and she has developed a particular focus on assisting clients who relocate there under the newly-introduced Italian special tax regime (the so-called 'Italian res-non-dom regime'), being part of the team who assisted the first individual who obtained the 'Italian res-non-dom status'.

For her clientele looking to establish themselves in Italy or invest there, she is able to provide a wide range of Italian law advice, including pre-immigration, real estate and estate and succession planning, as well as auditing, and where necessary, restructuring clients' structures in advance of a potential relocation.

Thanks to her practice spanning across different jurisdictions Alessia has developed particular expertise in analysing double tax treaties, both in the context of income and capital gains tax but also in relation to inheritance tax.

She is a native Italian speaker and is fluent in French, which is very helpful when explaining complex concepts to foreign clients, or when dealing with foreign families, counsels and notaries.

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## Track record

### Restructuring Italian HNWI trust

Assisting an Italian HNWI and his family with the restructuring of a family trust.

### EU Succession Regulation advice

Advising on the EU Succession Regulation and international conflict of law rules.

### New Italian trust reporting rules

Advising trustees and intermediaries on the implication of the new Italian reporting rules involving trusts.

### Property structuring for Italian clients

Advising a number of Italian clients on structuring the holding of their London properties.

### Italian/UK tax treaty advice

Advising on Italian/UK tax treaties.

### Italian and UK estate planning

General Italian and UK estate planning for individuals with connections with both countries.

### Italian wine estate deal

Advising a HNWI on the acquisition and structuring of a large Italian wine estate and hotel business.

## Succession dispute in UK and Italy

Assisting a prominent client in a highly contentious succession matter both in Italy and in England, involving trust matters, forced heirship and conflict of laws issues.

## Advising Russian client on Italian real estate deal

Assisting a Russian client with the acquisition of an Italian real estate company and consequently with the restructuring of his personal holding.

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## Talks

- *'International Cross-Border Estate Planning in the wake of the EU Succession Regulation - All Change?'*, STEP Central Southern, Hampshire - 2015
- *'The new private international law of succession to the death'*, Insignum, Naples - 2015
- *'Succession Matters and Inheritance Tax in Italy and Scotland'*, Doing Business in Scotland and Italy: The Legal Perspective - BCCI event, Scotland - 2015
- *'Domicile vs. Residence vs. Nationality: Their significance in the context of EU, English, Swiss and Italian succession law'*, Law Society Private Client Section cross border conference, London - 2015
- *'European Regulations on Successions'*, P+P Pöllath + Partners event, Berlin - June 2014
- *'Trusts and Foundations in relation to Inheritance and Gift tax'*, AIJA/IBA conference Trusts and Foundations in International Estate Planning, Berlin - June 2014
- *'Cross-jurisdictional succession'*, AIJA conference 'Meeting the needs of the modern international family', London - May 2009

## Admissions

Italy, 2006

England and Wales, 2008

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## Education

University of Verona, Italy, LL.M equivalent in law

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## Languages

English

French

Italian

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## Memberships

AIJA Association Internationale des Jeunes Avocats (International Association of Young Lawyers) Private  
Clients Commission

Il Trust in Italia

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## Key dates

Year joined: 2005

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