

## Giulia Cipollini

PARTNER | MILAN

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### Giulia is a partner in the private client and tax team.

Her areas of specialism include corporate and personal Italian and international tax, tax compliance and transparency (voluntary disclosure), tax litigation and tax rulings before the Italian Tax Authorities. In addition, Giulia assists with inheritance tax planning and is particularly knowledgeable in the taxation of trusts.

Her clients include high-net-worth Italian and foreign individuals, trustees, foundations, sports personalities and creative individuals in the arts and fashion worlds, along with major international brands and corporates with offices in Italy.

As the result of her pioneering work in the sector, Giulia and her award-winning team is now the market leader in advising international families and their family offices wishing to relocate to Italy under the non-dom tax regime.

In addition, she works closely with her IP colleagues in assisting clients who wish to take advantage of the Italian Patent Box regime.

Giulia is also responsible for our arts practice in Italy. Under her guidance, the team organised a series of art exhibitions matching the values of the firm with specific artists and stories in quite an innovative concept.

Keeping up with the times, Giulia has developed an expertise on the Italian tax treatment of cryptocurrency, especially in connection with the art world.

In 2023 Giulia was elected as a member of the Milan Bar's Tax Disputes Commission.

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# Track record

## International music bands review of corporate structure and management contracts as well as a band's member relocation to Italy

Assisted well-known international music band as well as one of their members, in the review of his international corporate structure and contracts for the management of the band musical and image rights, also in light of the new Italian tax residence of one of the band's members.

## Fashion business

Assisted the Italian subsidiary of a French fashion house in relation to the management of their brand under new Patent Box regulations.

## Italian professional football league

Assisted an Italian professional football league on tax matters.

## Major Japanese fashion

Advised a major Japanese fashion brand on tax issues relating to the opening of a branch in Italy.

## US property company

Assisted a US property company with the tax aspects of their acquisition and cross-border financing of a flagship property located in Milan's prestigious fashion district.

## Well-known international sportsman

Assisted a well-known international sportsman with the creation of an Italian charity to support philanthropic projects and fundraising events in Italy.

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## Talks

- *'Will My Estate Plan Travel Abroad?'* and *'International Income Taxation of Trusts'*, STEP International Tax and Estate Planning Forum - May 4, 2022, speaker
- Giulia has appeared several times on Class CNBC TV commenting on topical tax matters
- Interviewed [here](#) after receiving Legalcommunity's 2016 award for tax innovation, Giulia Cipollini comments on the advantages of the new Patent Box regime for Italian companies.

## External publications

*'Moving mountains. What it means to create a life in a new country, by choice or by force,'* Withersworldwide, 7 May 2021, co-author

*'The export of artworks from Italy is made easier at last,'* Withersworldwide, 9 November 2020

*'Nuove frontiere del wealth Management,'* Privatebankingweb.com, 21 April 2017 co-authored with Giada Mazzola

*'Parte la caccia ai ricchi di Londra,'* Pagina 99, 4 April 2017

*'Benvenuto in Italia,'* Tax Advisor, 1 April 2017 co-authored with Giorgio Vaselli

*'Exchange of Information and Italians with Overseas Tax Residence: Italian Tax Authorities Gain Significant New Tax Audit Powers,'* Global Tax Weekly, 23 March 2017 co-authored with Giada Mazzola

*'Recent Italian Tax Developments,'* Global Tax Review, 8 December 2016 co-authored with Giada Mazzola

*'Italy Seeks to Use IP Tax Relief to Spur Innovation,'* Bloomberg BNA - April 2016

*'Italian Job,'* Accountancy - January 2016

*'All roads lead to Rome - The most attractive changes for cross-border investments,'* STEP - Journal - December 2015

*'The New Italian Patent Box Regime,'* International Tax Review - September 2015

## Admissions

Italy, 2003

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## Education

IBFD - International Bureau of Fiscal Documentation, Amsterdam, the Netherlands, PhD from La Sapienza School of Law, Italy

University of Ferrara, Italy, JD equivalent, magna cum laude, post-graduate course in International Taxation

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## Languages

English

Italian

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## Memberships

Special Commission on Fiscal Studies of the National Council of Italian Notary Publics in Rome, 2002-2007

AITC Association of International Tax Consultants (Board member)

Italian Charity Committee of 100 Women in Hedge Funds

Associazione Studi Legali Italiani Commission on Taxation and Trusts

Society of Trust and Estate Practitioners (Board member and Secretary of the Italian Branch)

International Fiscal Association

'Il Trust in Italia'

Italian Bar

'Wealth Planning Journal', advisory board

Novak Djokovic Foundation ONLUS, Vice President

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## Key dates

Year joined: 2014

Year became partner: 2015

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