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# Gerald Fujii

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\*OUR FIRM IS A FOREIGN LAW JOINT ENTERPRISE

(GAIKOKUHOU KYOUDOU JIGYOU) BETWEEN WITHERS

GAIKOKUHOU JIMU BENGOSHI HOUJIN (WHOSE MEMBER AND

ITS EMPLOYEES ARE ATTORNEYS-AT-LAW ADMITTED IN

CALIFORNIA, CONNECTICUT, FLORIDA, HAWAII AND NEW YORK,
ALL OF WHOM ARE FOREIGN REGISTERED ATTORNEYS

(GAIKOKUHOU JIMU BENGOSHI) IN JAPAN) AND WITHERS

BENGOSHI HOUJIN (WHOSE MEMBER AND ITS EMPLOYEES ARE

QUALIFIED JAPANESE BENGOSHI), AS DEFINED UNDER ARTICLE

2, ITEM 15 OF THE SPECIAL MEASURES LAW CONCERNING THE

HANDLING OF LEGAL BUSINESS BY FOREIGN LAWYERS

(GAIKOKU BENGOSHI NI YORUHOURITSU JIMU NO

TORIATSUKAI NI KANSURU TOKUBETSUSOCHIHO) OF JAPAN.



### Gerald Fujii is a partner in the real estate team of the Tokyo office.

Gerald is highly regarded in the real estate sector, and his clients benefit from his experience working on landmark deals.

He focuses on real estate and on corporate and international finance. He has advised clients on some of the highest profile cross-border real estate transactions in Japan, including transactions that won Real Estate Deal of the Year in 2009 and 2010. He also advises on green financing, including on the first green loan and the first sustainability-linked loan that were used to finance data center developments in Japan.

His clients include real estate investment funds, REITs, sovereign wealth funds and real estate lenders. Recent representative transactions include advising Secured Capital and its real estate investment funds on its transactions in Japan and China, including hard asset and loan acquisitions, buy-backs and workouts of distressed debt, and advising Shinsei Bank on a major real estate loan restructuring.

Gerald has been ranked in Band 1 in Chambers Asia-Pacific, Real Estate: Registered Foreign Lawyers for 17 consective years. In Chambers Asia-Pacific, he is praised by peers as a 'very experience, solid and practical attorney' who is 'good to work with, smart and focused.' He was also inducted into the Legal 500's Hall of Fame for

Real Estate and Construction: International Firms and Joint Ventures after more than a decade's continuous recognition as a Leading Individual.

## Track record

#### Pacific Century Plaza Marunouchi building

Represented Secured Capital in the sale of the Pacific Century Plaza Marunouchi building to GIC.

#### Middle-east sovereign wealth fund

Represented a middle-east sovereign wealth fund in its first acquisition of real estate in Japan.

#### Secured Capital

Represented Secured Capital in the buy-back of Eurobonds secured by the Fuso portfolio.

#### Shinsek Bank

Represented Shinsek Bank as lead deal counsel in the financing of the restructured ANA hotel portfolio, which won Real Estate Deal of the Year in 2010.

#### Secured Capital

Represented Secured Capital as lead deal counsel in the acquisition and financing of the Pacific Century Plaza Marunouchi building, which won Real Estate Deal of the Year in 2009.

### Admissions

Registered Foreign Attorney in Japan (Gaikokuho Jimu Bengoshi)

California State Bar

### Education

Boalt Hall School of Law

Occidental College (Economics)

# Memberships

California State Bar

The American Bar Association

The American Chamber of Commerce Japan (ACCJ)

The Daini Tokyo Bar Association

# Key dates

Year joined: 2018

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